

SALES REPRESENTATIVE POSITION

Riopel Consultant Inc. is currently seeking a Sales Representative.

About the company:

Riopel Consultant, of Saint-Jérôme, Quebec, which has been operating since 1998, is currently looking to fill the position of Sales Representative. We work in IT, offering professional and technical support services to our clientele made up of companies of various sizes. If you like a fast-paced, constantly stimulating work environment, this is the place for you! The position is opening up as a result of company growth.

Responsibilities:

Generate opportunities for position and sell the company's services.

Perform active prospecting activities (cold calls, customer visits).

Work in partnership with the team to define and identify the needs of current customers.

Represent the company at various activities to make the company known.

Requirements:

College degree or higher

5 years of relevant experience in sales of IT services

Excellent knowledge of the industry as it relates to small businesses

Skill at identifying business needs of existing clientele

Excellent presentation skills

Good oral and written communication skills

Proficiency with Microsoft Office tools

Readiness to travel regularly to visit customers

What we offer:

Riopel Consultant offers a work schedule of 40 hours a week. The Sales Representative will be allocated a vehicle and cellphone to travel to customers' work sites. But most of all, working at Riopel Consultant means enjoying a friendly, respectful and family-like atmosphere.

Interested in this position? Send us your CV. Don't miss out on this opportunity to join our company, which has established itself as a leader in the Laurentians.

Please send your CV by fax or email.

Fax: 450-436-4744

Email: emploi@riopel-consultant.com